

BAY AREA DECONSTRUCTION WORKGROUP

Commercial Sector



*Sustainable. Cost Effective.
Socially Responsible.*

Meeting – June 19th 2019

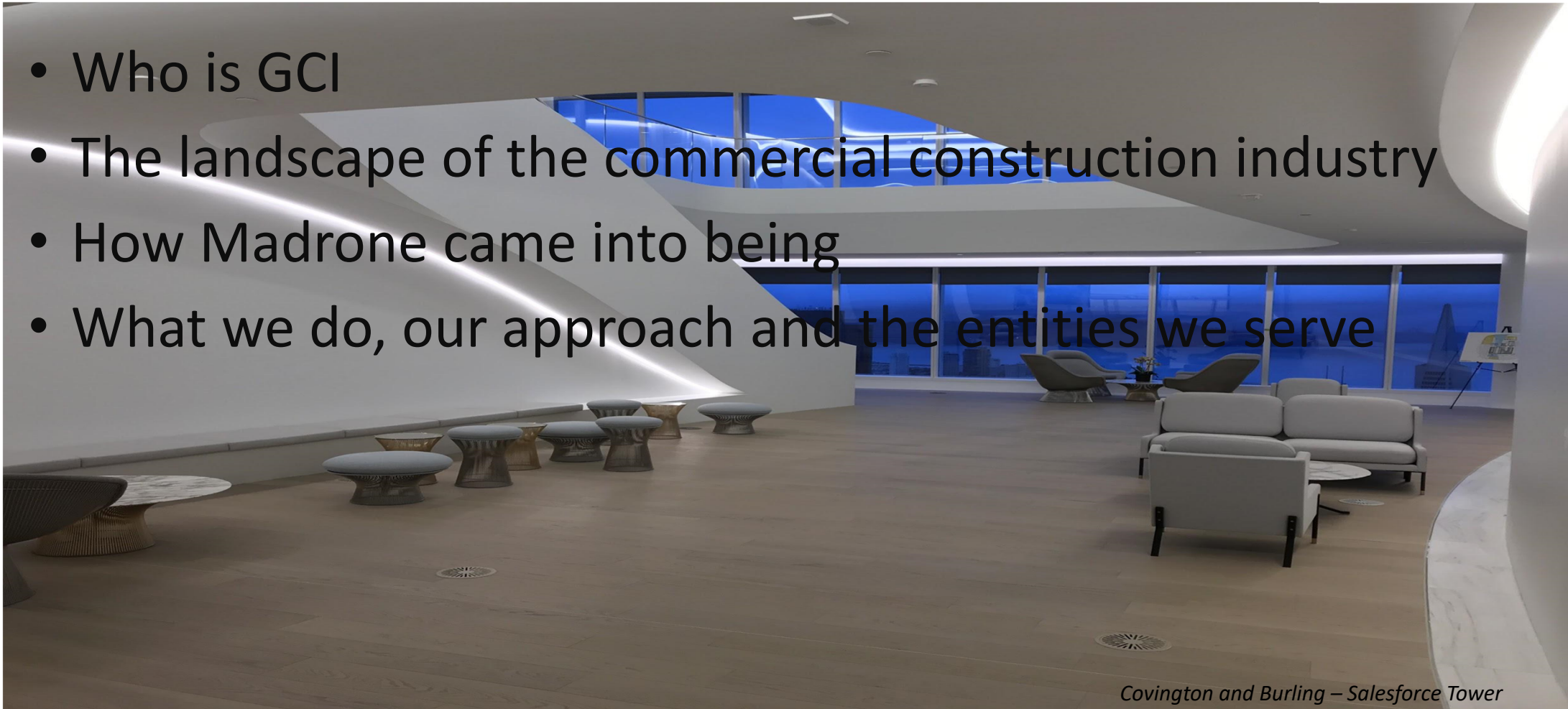
GCI

GENERAL CONTRACTORS



Agenda

- Who is GCI
- The landscape of the commercial construction industry
- How Madrone came into being
- What we do, our approach and the entities we serve



Covington and Burling – Salesforce Tower



- A San Francisco based commercial general contractor
 - Working in the sectors of
 - Office
 - Lab
 - Base Building Infrastructure
 - Base Building Repositioning
 - With offices in
 - San Francisco
 - South San Francisco
 - Mountain View
- Environmentally focused for the past two decades;
 - Clean Air Machines
 - Clients including; NRDC, Sierra Club, Nature Conservancy, ClimateWorks, Climate Corporation, New Resource Bank, Environmental Defense Fund, The Wilderness Society, Save the Redwoods Foundation.

Genentech





How Madrone Came into being

- Two “Ah-Hah” Moments
 - Witnessing a large scale demolition project
 - Lease restoration clause





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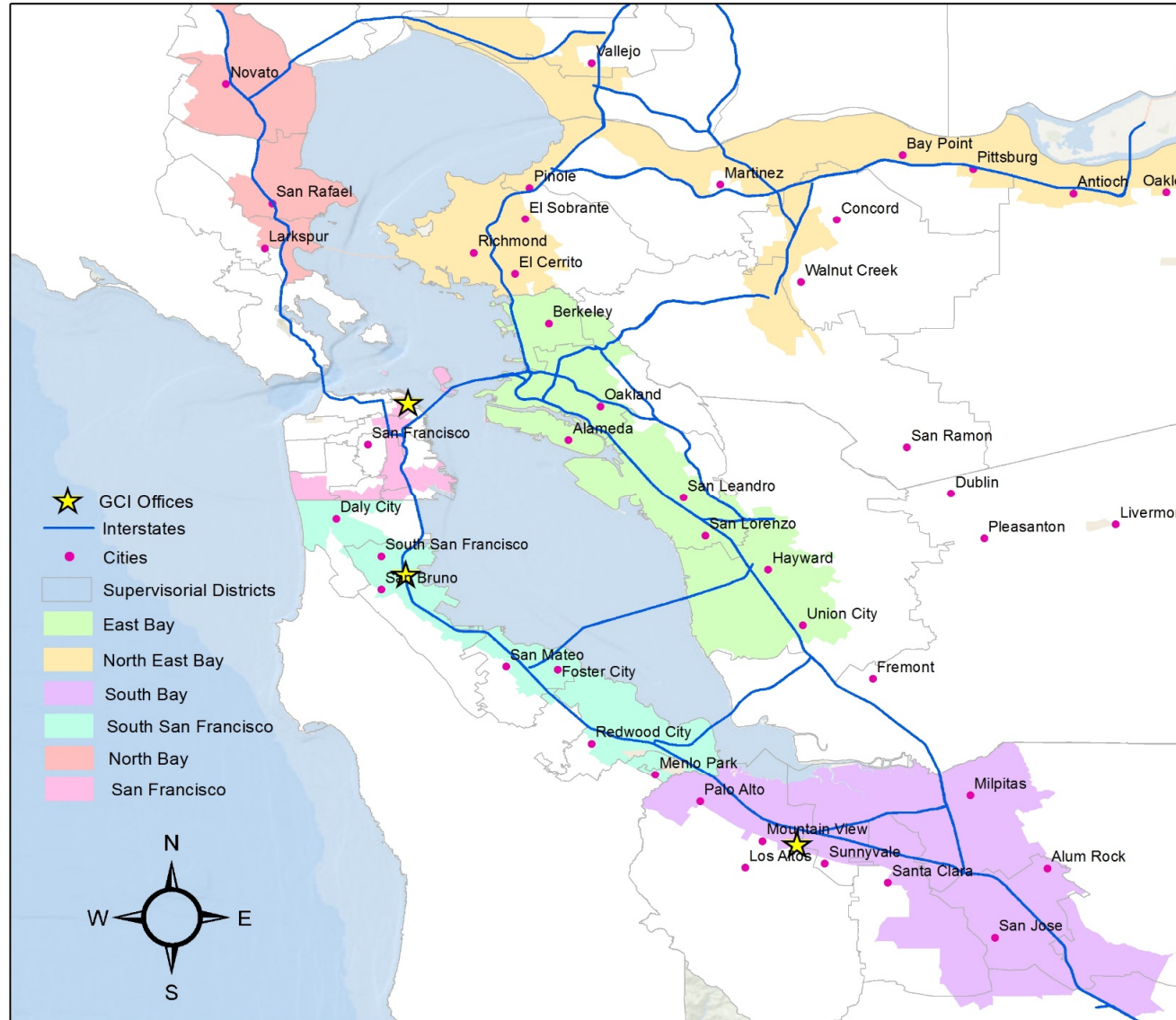
Changing the way people think about demolition

Is a two-part organization:

- * Class demo entity –field and office execution.
- * Leading “recycle & repurpose” organization. Community building redistribution program.

“Because nice things belong in our communities and not our landfills”.

Madrone Support Communities





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FREE MATERIALS FOR YOUR ORGANIZATION!

While traditional demolition results in millions of tons of waste per year, *Madrone* diverts unnecessary waste by donating reusable materials to local communities. *Madrone* is redefining how people think of demolition. Our "recycle and repurpose" process gives back to the community by donating and delivering materials that are still in good condition to organizations like your own, for FREE.

TYPICAL DEMOLITION PROCESS



DEMOLITION
NEEDED



MATERIALS END UP
IN LANDFILLS

MADRONE DEMOLITION PROCESS



DEMOLITION
NEEDED



WE CHECK
DISTRIBUTION
WAITING LIST



MATERIALS ARE
DELIVERED (FREE)



ENVIRONMENT AND
COMMUNITY ARE HAPPY

HOW IT WORKS

1. Fill in your organization's information and check the boxes on the form on the back of this postcard.
2. Mail this postcard back to us.
3. We find the items you need and deliver them to your doorstep, at no cost to you!

A PDF version of this form can also be downloaded from our website:
MADRONECR.COM

QUESTIONS OR INQUIRIES?

We'd love to hear from you!

MADRONE

Alejandra Arce Gomez
Sustainability Coordinator
aarcegomez@madronecr.com
tel. 415 655 6572



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ORGANIZATION NAME:

WEBSITE:

ADDRESS:

PHONE NUMBER:

YOUR NAME:

EMAIL ADDRESS:

PLACE
POSTAGE
HERE

Check the items you would like to receive and include the approximate quantity:

- | | | | |
|--|--|---|--|
| <input type="checkbox"/> CONFERENCE TABLE
QTY. _____ | <input type="checkbox"/> OFFICE CHAIR
QTY. _____ | <input type="checkbox"/> DESK
QTY. _____ | <input type="checkbox"/> CUBICLE
QTY. _____ |
| <input type="checkbox"/> WHITE BOARD
QTY. _____ | <input type="checkbox"/> LATERAL FILING
CABINET
QTY. _____ | <input type="checkbox"/> FILE DRAWER
QTY. _____ | <input type="checkbox"/> BOOKCASES
QTY. _____ |
| <input type="checkbox"/> SOFA
QTY. _____ | <input type="checkbox"/> SECTIONAL
QTY. _____ | <input type="checkbox"/> LOUNGE CHAIR
QTY. _____ | <input type="checkbox"/> COFFEE TABLE
QTY. _____ |
| <input type="checkbox"/> BREAKROOM TABLE
QTY. _____ | <input type="checkbox"/> BAR STOOLS
QTY. _____ | <input type="checkbox"/> TV MONITOR
QTY. _____ | <input type="checkbox"/> APPLIANCES
QTY. _____ |
| <input type="checkbox"/> KITCHEN SINK
QTY. _____ | <input type="checkbox"/> RESTROOM SINK
QTY. _____ | <input type="checkbox"/> RESTROOM SIGNAGE
QTY. _____ | <input type="checkbox"/> SOAP/PAPER
TOWEL DISPENSER
QTY. _____ |
| <input type="checkbox"/> TOILET PAPER
DISPENSER
QTY. _____ | <input type="checkbox"/> COMMERCIAL TOILET
QTY. _____ | <input type="checkbox"/> URINAL
QTY. _____ | <input type="checkbox"/> PLUMBING FIXTURE
QTY. _____ |
| <input type="checkbox"/> LIGHTING
QTY. _____ | <input type="checkbox"/> OTHER (PLEASE LIST)
_____ | | |

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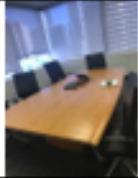
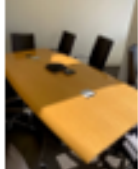
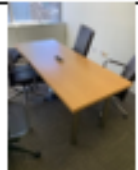
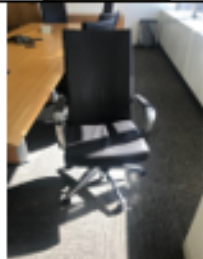
Attn: Alejandra Arce Gomez
1021 25th Street
San Francisco, CA 94107



How we approach jobs

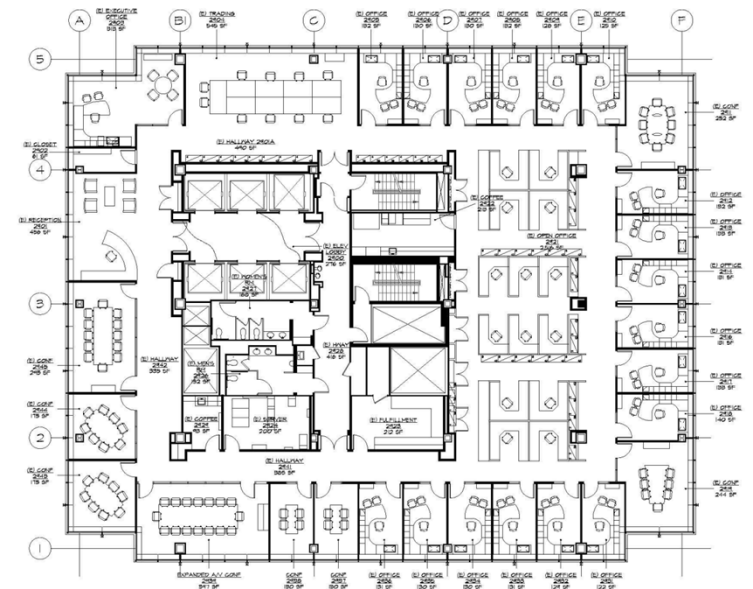
- Before the project starts
 - Survey of everything that can be salvaged / reused.
 - Waste Management Plan
 - Process of finding homes begins.



Item and Dimension	Quantity	Photo
Large Conference Table <u>16' L x 5' W x 28" H</u>	1	
Medium Conference Table <u>12' L x 4' W x 28" H</u>	1	
Small Conference Table <u>8' L x 4' W x 28" H</u>	3	
Work Tables with ports <u>22" L x 30" W x 30" H</u>	2	
Conference Chairs - Black leather 25" x 20"	66	

Commercial deconstruction challenges

- Reuse centers are mostly focused on residential items
- Furniture with unique measurements – built on site.
- “Hard to find home” materials: ex. Doors (8 ft. different for residential)
- Disassemble and reassemble challenges
 - No instructions
 - Special tools needed
- Delivery or pick up logistics.





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Commercial deconstruction challenges

- Building restrictions
- Find homes takes time
- Space restrictions
- Code updates
 - Light fixtures
 - Appliances

BENEFICIARY

CRAFTSMAN LEELYINN KING "LEE"

Lee started doing carpentry and creating furniture last year. After he received an influx of interest in a kid's bunkbed he had built and posted online, he decided he had to make more. Madrone's donation of materials allowed him to cut costs for customers and grow his small business. He now works full-time at King's Kustom shop creating custom-made wood furniture.



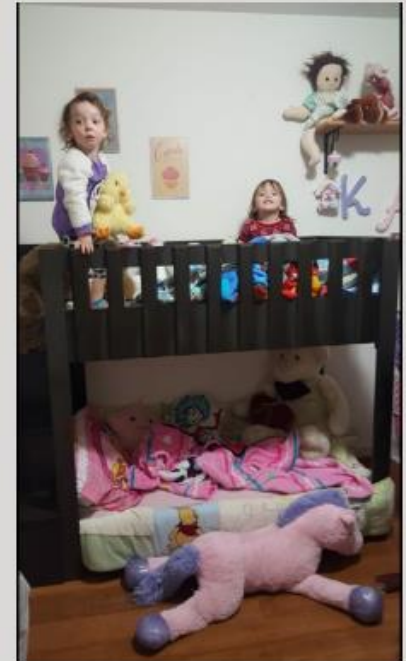
Wood Panels in transit.

DONATIONS RECEIVED

- ▶ 70 Wood Panels



"Just about everything I've built since has been at least partly out of that material," Lee said, "It's been a huge blessing for me."



BENEFICIARY FOSTER CITY VILLAGE

Foster City Village is a non-profit organization whose mission is to enable older adults to continue living in their homes and community as they age by providing mobility, practical assistance, and access to services, social connections and educational opportunities.

www.fostercityvillage.org



Materials in transit.

DONATIONS RECEIVED

- ▶ 3 Wood Workstations (includes: bookcase, cabinets, and overhead compartments)
- ▶ 1 Whiteboard
- ▶ 1 Round Table

2,210lbs of waste was diverted from landfills,
because of this **one** donation.



March 15, 2018

Linda Amireh
Analysis Group, Inc.
1010 El Camino Real, Suite 310
Menlo Park CA 94025

Re: Donation Acknowledgment

Thank you so much for your generous donation of four workstations with corresponding wall cabinets and bulletin boards, and a café table to the Foster City Village. Your donation is tax deductible to the full extent of the law, as a 501(c)3 tax-exempt nonprofit organization with the Federal Identification Number 90-0841739. Keep this letter for your tax records.

The impact of your donation is enormous. It will furnish the Village office space with state-of-art furnishings, as we continue to provide services in support of our older adults to remain in their homes and community.

If you are ever seeking some form of community volunteer service, please keep us in mind. Our volunteers are the backbone of this organization. We are especially in need of people willing to drive. Our members' greatest needs are for short rides to local doctor's offices, and grocery shopping. Their gratitude for your service is tremendous and the reward is heartfelt.

We invite you to visit our website at www.fostercityvillage.org for a snapshot of how we are contributing to enhance the lives of our neighbors. Your generosity is greatly appreciated.

Kind regards,

Mary Bates, Executive Director

Copy to: The Foster City Board of Directors

Office: 1000 E. Hillside Boulevard, #210, Foster City CA 94404
Mail: 969-G Edgewater Boulevard, #901, Foster City CA 94404
www.fostercityvillage.org fvillage@att.net 650-378-8541

"It was indeed a pleasant and heartwarming surprise to receive donated work stations to further the work of the 'Foster City Village'. We had just celebrated our fifth anniversary of becoming a non-profit that serves older adults through a grass-roots effort driven by vetted volunteers. The timing was perfect for this donation! We pour much of our funding into membership services and not into office equipment or technology. We now have a comfortable and functional work space that members love and now come to visit us! We are working towards having an Open House to roll out our new look!

Thank you again!"

- MARY BATES, EXECUTIVE DIRECTOR

BENEFICIARY UNIVERSITY OF SAN FRANCISCO

The University of San Francisco — a premier Jesuit university — is a reflection of the inclusive, inspirational, innovative city that surrounds it. They provide students from all backgrounds an education that is intensely personal and intellectually demanding.

www.usfca.edu



Workstations originally from 221 Main.

DONATIONS RECEIVED

- ▶ 7 workstations with divisions
- ▶ 2 double work surfaces
- ▶ 1 individual work station
- ▶ 36 office chairs

THANK YOU FOR SUPPORTING USF



UNIVERSITY OF
SAN FRANCISCO
Office of Development

Madrone Construction Resources LLC
875 Battery St Fl 1
San Francisco, CA 94111-0000

Your gift creates layers of impact. It changes the lives of our students, their families and the communities they will touch as future change-makers. When students graduate from USF, they are equipped with the knowledge, skills and values necessary to create a more just world.

Gift Description

Gift Date: January 8, 2018

7 Double work surface with divisions, 2 Double Work surface, 1 Individual work surface and 36 Office Chairs

The University of San Francisco did not provide any goods or services in consideration of this gift. Our non-profit ID number is 94-1156628.



BENEFICIARY MOVEMENT INK

The Maldonado's family business thought it was meant to be when they discovered display tables that Madrone had available. Recently, their screen printing business was displaced from San Francisco and they moved to Oakland, but repairs and renovation were not cheap. Saving on furniture allowed them to put more money into remodeling their space.

www.movement-ink.com



Tables being used at the shop.

DONATIONS RECEIVED

- ▶ 4 Individual merchandise display wood tables
- ▶ 3 Large merchandise display wood tables
- ▶ 15 square "coffee type" display wood tables
- ▶ 2 large wood table
- ▶ 15 small metal baskets

"We feel blessed that we were able to get the amazing furniture and Madrone's team was very supportive; the furniture not only brings new energy to our space but also motivates us to keep believing in our mission and is very welcoming! Thank you for all the love and support."

- MOVEMENT INK TEAM





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SAN FRANCISCO



The Jamestown
Community Center



Conclusions

- Important work – there are a lot of unwanted materials.
 - High-end manufacturers
- People and organizations have materials/furniture needs
- Design for deconstruction and disassembly is key
- Take-back programs
- We all need to be creative



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Jon Helman

jhelman@gcigc.com

415-978-2790

Alejandra Arce G

aarcegomez@madronecr.com

415-310-0619